



Groove+ Mobile App

Sell Everywhere

The Groove+ mobile app brings everyday sales productivity tools directly into your team's pocket. Streamline meeting preparation and follow-up, increase Salesforce adoption, and access account and deal history from the road.



Update Your Recent Meeting

It's time to update your recent meeting with ACME Inc.

Opportunity Notes

Brought up compliance concerns. Will schedule time



Close the Field Sales Visibility Gap

Make it easy for sellers to access and update Salesforce from everywhere they work, increasing visibility into in-person meetings and events.

“Updating CRM, inputting account notes, and scheduling follow-up meetings are top challenges for selling in the field.”

Return to Work and the Modern Seller: 2022 B2B Sales Trends



The smartphone screen displays the Groove app interface for editing a Salesforce opportunity. At the top, the status bar shows the time 12:15, signal strength, and battery level. The app header is dark blue with a white 'X' on the left, a dollar sign icon in a circle in the center, and the word 'Done' on the right. Below the header, the title 'ACME Inc 10K Seats' is displayed. The form contains the following fields: 'Opportunity Name' with the value 'ACME Deal 10K Seats'; 'Stage' with a dropdown menu showing '2. Demo'; 'Amount' with the value '\$996,000'; 'Close Date' with the value '10/11/2022' and a calendar icon; and 'Opportunity Notes' with a list item 'Demo questions have to be answered'. At the bottom of the screen, there is a circular button with a blue cloud icon and a white refresh symbol.

Streamline Meeting Preparation

Surface the right information at the right time so sellers are prepared for every conversation.

Make Salesforce Easy to Use

Log activity to Meetings, Accounts, Contacts, Opportunities, Custom Fields or unique Salesforce configurations via Groove's Salesforce-native design.

Speak Notes into Salesforce

After meetings, instantly update Salesforce meeting notes and next steps using voice-to-text.



Hey Groove, move **my opportunity** with **Disney** to the Demo **stage**, set the demo **date** to 8/22/2022, update the opportunity **amount** to \$3M and **incumbent** to Microsoft.

Ready to learn more?

Email hello@groove.co or get in touch with your Groove CSM!